



Paycor uses LevelEleven to get **hyper focused on high-value selling activities** that lead to winning more business.

CLIENT Paycor	INDUSTRY Finance	# OF USERS 87 licenses	# OF EMPLOYEES 1,000+	SALESFORCE AE Corey Hakes
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45% MORE MEETINGS

Increased productivity per salesperson as they're more focused on key selling activities.

55% MORE KEY ACCOUNT MEETINGS

Field reps went from 9 to 14 meetings/week with larger prospect accounts.

“ It’s amazing to me how I can now get a quick snapshot of my teams key metric performance. LevelEleven allows me to course correct in real-time and takes the noise out so my reps can focus on the critical few things that will move the sales needle. ”

Janet Jensen
Director of High Velocity Sales at Paycor

